



Alius Publications Limited

Alius Publications Limited is an independent publishing company producing printed and online media. Our titles cover wide ranging vertical domestic and international markets.

Our Media Tele-Sales Executives work from home on a self-employed basis, Monday to Friday only. You can choose to work part-time or full time within normal business hours (8.30 am – 6.00 pm) and change these hours to suit as you wish.

This allows you the flexibility to work alongside other commitments either business or personal. Commission is paid directly into your account two weeks in arrears.

Our online advertising is sold at very competitive rates and provides Sales Executives with repeat advertisers and up sell opportunities. Our commission is generous.

New recruits will receive full product and systems training and ongoing support where required.

Our Head Office is based in Barrow-in-Furness, however Media Tele-Sales Executives will work from home after the initial training period. Your location is essentially irrelevant as our customers are UK wide.

Our customer base represents many of the UK's blue chip companies covering many disciplines and include: McVitie's, Walkers, Premier Foods, Burton's Foods, Waitrose, Pukka Pies, John West, Weetabix and many more. Needless to say our reputation with these companies is paramount and must be maintained at all costs.

We therefore wish to work with only the most responsible and professional staff available, especially those that wish to earn an above average income whilst maintaining their integrity at all times.

We would expect part time representatives (15-20 hours per week) to earn around £210-£350 per week dependant upon individual skills and performance. Full time effort should generate an income between £350-£700 per week. There is no upper commission barrier.

For proven high achievers we offer team-leader positions that offer greater rewards.



BENEFITS

- Work your own hours to suit
- Training and on-going support given
- Arrange your own days
- No fixed targets
- No fixed hours
- Unlimited earnings potential
- Established products
- Affordable products
- Team-leader positions available
- Supplied leads

RESPONSIBILITIES

Honesty and Integrity:

We demand that all Executives we work with demonstrate these qualities at all times. The falsification on documents or records, misleading customers or managers will result in the immediate termination of our agreement.

Punctuality:

If you agree to call a customer or the company at a certain time or day then you must do so, or rearrange a time when you are able to.

Attendance:

You will be required to attend the initial product training sessions and regular meetings with representatives of the Company. Your punctual and contributory attendance to these sessions is essential to your success.

Courteous:

Be polite to customers and colleagues at all times.

Communication:

Maintain accurate records and reports to Head Office as required. You will require access to a PC and internet as well as a telephone.

Accountancy:

As a self-employed sales representative you are entirely responsible for your personal tax liability and your liaison with the appropriate tax authorities as required. You must also sign the Company's self-employed contact agreement prior to starting with us.